BRITISH COLUMBIA

**BC STATS**

Ministry of
Management Services

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# British Columbia Market Share of United States Imports

## Major British Columbia Export Commodities
1995-2004

Tables for:
All countries
British Columbia
Other Canada
Mexico
Chile

## Total Value of U.S. Import Market, Selected Export Commodities

value ($US millions)

| | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 |
|---|---|---|---|---|---|---|---|---|---|---|
| **SOLID WOOD PRODUCTS** | **13,445** | **15,632** | **17,633** | **18,983** | **22,969** | **23,838** | **23,416** | **25,748** | **27,824** | **35,764** |
| Lumber (softwood) | 5,226 | 6,533 | 7,004 | 6,332 | 7,374 | 6,568 | 6,385 | 6,157 | 5,500 | 8,164 |
| Cedar Shakes and Shingles | 176 | 186 | 200 | 197 | 229 | 230 | 249 | 231 | 206 | 241 |
| Plywood and Veneer (softwood) | 81 | 81 | 98 | 131 | 230 | 214 | 270 | 327 | 461 | 746 |
| Other Panel Products | 1,904 | 2,082 | 2,173 | 2,650 | 3,349 | 3,259 | 3,011 | 3,406 | 4,478 | 6,369 |
| Selected Value Added Wood Products | 5,539 | 6,218 | 7,571 | 9,030 | 11,064 | 12,712 | 12,694 | 14,782 | 16,298 | 19,171 |
| Other | 520 | 533 | 588 | 643 | 723 | 855 | 806 | 845 | 882 | 1,073 |
| **PULP AND PAPER PRODUCTS** | **16,424** | **14,423** | **14,497** | **15,392** | **16,177** | **18,771** | **17,637** | **17,013** | **17,692** | **19,801** |
| Pulp | 3,740 | 2,593 | 2,562 | 2,383 | 2,537 | 3,290 | 2,583 | 2,308 | 2,545 | 2,871 |
| Newsprint | 4,418 | 4,063 | 3,590 | 3,766 | 3,517 | 3,789 | 3,597 | 3,039 | 2,991 | 2,975 |
| Paper, Paperboard - exc. Newsprint | 5,360 | 4,556 | 4,867 | 5,450 | 5,931 | 6,739 | 6,460 | 6,562 | 6,762 | 7,877 |
| Other | 2,906 | 3,211 | 3,477 | 3,794 | 4,192 | 4,953 | 4,996 | 5,103 | 5,393 | 6,078 |
| **AGRICULTURE AND FOOD OTHER THAN FISH** | **29,148** | **32,045** | **35,202** | **36,650** | **38,193** | **39,765** | **40,365** | **43,112** | **47,590** | **53,433** |
| Fruit and Nuts | 2,771 | 3,060 | 3,192 | 3,410 | 4,009 | 3,919 | 3,892 | 4,229 | 4,578 | 5,181 |
| Vegetables | 1,793 | 2,059 | 2,098 | 2,577 | 2,528 | 2,649 | 2,961 | 3,138 | 3,608 | 4,042 |
| Other | 24,584 | 26,926 | 29,912 | 30,663 | 31,657 | 33,196 | 33,512 | 35,744 | 39,405 | 44,211 |
| **FISH PRODUCTS** | **6,742** | **6,658** | **7,688** | **8,106** | **8,903** | **9,907** | **9,751** | **10,006** | **10,931** | **11,172** |
| Whole Fish;Fresh, Ch'd, Froz. exc Salmon | 732 | 758 | 824 | 852 | 895 | 906 | 854 | 846 | 905 | 897 |
| Whole Salmon; Fresh, Chilled, Frozen | 280 | 303 | 343 | 317 | 342 | 333 | 323 | 336 | 317 | 307 |
| Salmon; Fillets, Canned, Smoked, etc. | 19 | 19 | 19 | 17 | 24 | 32 | 37 | 46 | 68 | 71 |
| Other | 5,711 | 5,578 | 6,502 | 6,920 | 7,641 | 8,636 | 8,537 | 8,778 | 9,641 | 9,897 |
| **METALLIC MINERAL PRODUCTS** | **11,067** | **10,651** | **11,630** | **11,598** | **11,341** | **12,621** | **11,728** | **10,951** | **10,873** | **15,862** |
| Copper Ores and Concentrates | 137 | 76 | 67 | 227 | 82 | 0 | 58 | 105 | 18 | 25 |
| Molybdenum Ores and Concentrates | 82 | 41 | 57 | 47 | 35 | 35 | 33 | 37 | 51 | 268 |
| Unwrought Aluminum | 3,770 | 3,090 | 3,547 | 3,776 | 3,992 | 4,266 | 4,085 | 4,213 | 4,435 | 5,997 |
| Unwrought Zinc | 895 | 873 | 1,184 | 954 | 1,064 | 1,107 | 882 | 867 | 744 | 899 |
| Other | 6,184 | 6,570 | 6,774 | 6,594 | 6,168 | 7,212 | 6,670 | 5,728 | 5,624 | 8,674 |
| **ENERGY PRODUCTS** | **59,349** | **73,138** | **77,953** | **57,740** | **75,311** | **133,730** | **122,983** | **117,228** | **155,600** | **205,924** |
| Natural Gas | 3,275 | 4,002 | 5,223 | 5,338 | 6,304 | 10,966 | 16,303 | 12,220 | 20,621 | 23,168 |
| Coal | 248 | 238 | 257 | 281 | 280 | 377 | 673 | 600 | 788 | 1,027 |
| Electricity | 856 | 902 | 978 | 1,039 | 1,334 | 2,711 | 2,681 | 1,160 | 1,382 | 1,261 |
| Other | 54,970 | 67,996 | 71,495 | 51,082 | 67,394 | 119,677 | 103,326 | 103,248 | 132,809 | 180,468 |
| **MACHINERY AND EQUIPMENT** | **401,839** | **418,667** | **459,156** | **493,612** | **556,703** | **641,210** | **585,710** | **595,850** | **621,066** | **706,234** |
| Motor Vehicles and Parts | 111,755 | 115,879 | 125,000 | 134,683 | 160,488 | 177,049 | 170,927 | 182,806 | 188,213 | 205,997 |
| Electrical/Electronic/Communications | 114,190 | 114,609 | 122,091 | 127,068 | 145,901 | 186,099 | 154,593 | 152,087 | 157,675 | 184,949 |
| Other | 175,894 | 188,179 | 212,065 | 231,861 | 250,315 | 278,062 | 260,190 | 260,958 | 275,178 | 315,288 |
| **PLASTICS AND ARTICLES OF PLASTIC** | **12,484** | **12,978** | **14,230** | **15,045** | **16,670** | **19,088** | **19,116** | **20,345** | **22,852** | **26,596** |
| **APPAREL AND ACCESSORIES** | **36,103** | **37,930** | **44,646** | **49,795** | **52,404** | **59,206** | **58,550** | **58,719** | **62,908** | **66,869** |
| **ALL OTHER COMMODITIES** | **156,904** | **169,193** | **187,238** | **206,964** | **226,094** | **258,752** | **252,704** | **264,576** | **282,060** | **328,015** |
| **GRAND TOTAL** | **743,505** | **791,315** | **869,874** | **913,885** | **1,024,766** | **1,216,888** | **1,141,959** | **1,163,549** | **1,259,396** | **1,469,671** |

**Produced by: BC STATS**

(table USMKT)

Source: U.S. Dept. of Commerce

## Percentage of Total U.S. Imports For Selected Export Commodities

105-03811/

| | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 |
|---|---|---|---|---|---|---|---|---|---|---|
| **SOLID WOOD PRODUCTS** | 1.8 | 2.0 | 2.0 | 2.1 | 2.2 | 2.0 | 2.1 | 2.2 | 2.2 | 2.4 |
| Lumber (softwood) | 0.7 | 0.8 | 0.8 | 0.7 | 0.7 | 0.5 | 0.6 | 0.5 | 0.4 | 0.6 |
| Cedar Shakes and Shingles | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Plywood and Veneer (softwood) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 |
| Other Panel Products | 0.3 | 0.3 | 0.2 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.4 | 0.4 |
| Selected Value Added Wood Products | 0.7 | 0.8 | 0.9 | 1.0 | 1.1 | 1.0 | 1.1 | 1.3 | 1.3 | 1.3 |
| Other | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| **PULP AND PAPER PRODUCTS** | 2.2 | 1.8 | 1.7 | 1.7 | 1.6 | 1.5 | 1.5 | 1.5 | 1.4 | 1.3 |
| Pulp | 0.5 | 0.3 | 0.3 | 0.3 | 0.2 | 0.3 | 0.2 | 0.2 | 0.2 | 0.2 |
| Newsprint | 0.6 | 0.5 | 0.4 | 0.4 | 0.3 | 0.3 | 0.3 | 0.3 | 0.2 | 0.2 |
| Paper, Paperboard - exc. Newsprint | 0.7 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.5 | 0.5 |
| Other | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 |
| **AGRICULTURE AND FOOD OTHER THAN FISH** | 3.9 | 4.0 | 4.0 | 4.0 | 3.7 | 3.3 | 3.5 | 3.7 | 3.8 | 3.6 |
| Fruit and Nuts | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.3 | 0.3 | 0.4 | 0.4 | 0.4 |
| Vegetables | 0.2 | 0.3 | 0.2 | 0.3 | 0.2 | 0.2 | 0.3 | 0.3 | 0.3 | 0.3 |
| Other | 3.3 | 3.4 | 3.4 | 3.4 | 3.1 | 2.7 | 2.9 | 3.1 | 3.1 | 3.0 |
| **FISH PRODUCTS** | 0.9 | 0.8 | 0.9 | 0.9 | 0.9 | 0.8 | 0.9 | 0.9 | 0.9 | 0.8 |
| Whole Fish,Fresh, Ch'd, Froz. exc Salmon | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Whole Salmon; Fresh, Chilled, Frozen | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Salmon; Fillets, Canned, Smoked, etc. | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 0.8 | 0.7 | 0.7 | 0.8 | 0.7 | 0.7 | 0.7 | 0.8 | 0.8 | 0.7 |
| **METALLIC MINERAL PRODUCTS** | 1.5 | 1.3 | 1.3 | 1.3 | 1.1 | 1.0 | 1.0 | 0.9 | 0.9 | 1.1 |
| Copper Ores and Concentrates | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Molybdenum Ores and Concentrates | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Unwrought Aluminum | 0.5 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 |
| Unwrought Zinc | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Other | 0.8 | 0.8 | 0.8 | 0.7 | 0.6 | 0.6 | 0.6 | 0.5 | 0.4 | 0.6 |
| **ENERGY PRODUCTS** | 8.0 | 9.2 | 9.0 | 6.3 | 7.3 | 11.0 | 10.8 | 10.1 | 12.4 | 14.0 |
| Natural Gas | 0.4 | 0.5 | 0.6 | 0.6 | 0.6 | 0.9 | 1.4 | 1.1 | 1.6 | 1.6 |
| Coal | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 | 0.1 |
| Electricity | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.2 | 0.2 | 0.1 | 0.1 | 0.1 |
| Other | 7.4 | 8.6 | 8.2 | 5.6 | 6.6 | 9.8 | 9.0 | 8.9 | 10.5 | 12.3 |
| **MACHINERY AND EQUIPMENT** | 54.0 | 52.9 | 52.8 | 54.0 | 54.3 | 52.7 | 51.3 | 51.2 | 49.3 | 48.1 |
| Motor Vehicles and Parts | 15.0 | 14.6 | 14.4 | 14.7 | 15.7 | 14.5 | 15.0 | 15.7 | 14.9 | 14.0 |
| Electrical/Electronic/Communications | 15.4 | 14.5 | 14.0 | 13.9 | 14.2 | 15.3 | 13.5 | 13.1 | 12.5 | 12.6 |
| Other | 23.7 | 23.8 | 24.4 | 25.4 | 24.4 | 22.9 | 22.8 | 22.4 | 21.9 | 21.5 |
| **PLASTICS AND ARTICLES OF PLASTIC** | 1.7 | 1.6 | 1.6 | 1.6 | 1.6 | 1.6 | 1.7 | 1.7 | 1.8 | 1.8 |
| **APPAREL AND ACCESSORIES** | 4.9 | 4.8 | 5.1 | 5.4 | 5.1 | 4.9 | 5.1 | 5.0 | 5.0 | 4.5 |
| **ALL OTHER COMMODITIES** | 21.1 | 21.4 | 21.5 | 22.6 | 22.1 | 21.3 | 22.1 | 22.7 | 22.4 | 22.3 |
| **GRAND TOTAL** | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

**Produced by: BC STATS**

(table USMKT)

Source: U.S. Dept. of Commerce

## U.S.A. Imports From British Columbia
## Selected Export Commodities

value ($US millions)

| | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 200 |
|---|---|---|---|---|---|---|---|---|---|---|
| **SOLID WOOD PRODUCTS** | **3,586** | **4,126** | **4,483** | **4,130** | **4,938** | **4,482** | **4,389** | **4,282** | **4,215** | **5,736** |
| Lumber (softwood) | 2,881 | 3,342 | 3,514 | 2,982 | 3,404 | 2,996 | 2,956 | 2,805 | 2,500 | 3,741 |
| Cedar Shakes and Shingles | 147 | 158 | 166 | 160 | 189 | 190 | 207 | 184 | 156 | 176 |
| Plywood and Veneer (softwood) | 56 | 52 | 73 | 101 | 163 | 161 | 199 | 217 | 243 | 336 |
| Other Panel Products | 141 | 179 | 181 | 232 | 337 | 319 | 296 | 307 | 506 | 628 |
| Selected Value Added Wood Products | 248 | 291 | 435 | 525 | 676 | 593 | 507 | 505 | 539 | 602 |
| Other | 113 | 105 | 113 | 131 | 170 | 223 | 223 | 263 | 271 | 253 |
| **PULP AND PAPER PRODUCTS** | **2,285** | **1,815** | **1,462** | **1,368** | **1,580** | **1,685** | **1,540** | **1,405** | **1,341** | **1,460** |
| Pulp | 1,141 | 776 | 594 | 382 | 523 | 599 | 461 | 379 | 407 | 487 |
| Newsprint | 707 | 577 | 335 | 334 | 331 | 326 | 309 | 251 | 239 | 226 |
| Paper, Paperboard - exc. Newsprint | 331 | 365 | 461 | 590 | 659 | 682 | 692 | 694 | 616 | 662 |
| Other | 105 | 96 | 72 | 61 | 67 | 79 | 78 | 82 | 78 | 86 |
| **AGRICULTURE AND FOOD OTHER THAN FISH** | **331** | **386** | **386** | **495** | **525** | **561** | **612** | **667** | **706** | **763** |
| Fruit and Nuts | 59 | 55 | 50 | 73 | 68 | 72 | 77 | 80 | 95 | 113 |
| Vegetables | 27 | 37 | 49 | 77 | 96 | 135 | 141 | 119 | 145 | 180 |
| Other | 245 | 294 | 287 | 345 | 361 | 354 | 394 | 467 | 465 | 470 |
| **FISH PRODUCTS** | **258** | **228** | **274** | **298** | **356** | **341** | **396** | **429** | **442** | **412** |
| Whole Fish;Fresh, Ch'd, Froz. exc Salmon | 45 | 41 | 44 | 50 | 70 | 66 | 62 | 75 | 91 | 79 |
| Whole Salmon; Fresh, Chilled, Frozen | 139 | 115 | 156 | 163 | 173 | 152 | 166 | 186 | 167 | 164 |
| Salmon; Fillets, Canned, Smoked, etc. | 3 | 3 | 3 | 2 | 2 | 4 | 6 | 3 | 3 | 2 |
| Other | 71 | 69 | 72 | 83 | 110 | 118 | 162 | 166 | 181 | 168 |
| **METALLIC MINERAL PRODUCTS** | **231** | **239** | **310** | **341** | **378** | **388** | **217** | **263** | **284** | **406** |
| Copper Ores and Concentrates | 0 | 0 | 1 | 8 | 0 | 0 | 8 | 7 | 0 | 1 |
| Molybdenum Ores and Concentrates | 21 | 9 | 5 | 2 | 6 | 4 | 3 | 9 | 19 | 7 |
| Unwrought Aluminum | 41 | 25 | 22 | 78 | 88 | 97 | 55 | 45 | 38 | 4 |
| Unwrought Zinc | 122 | 131 | 212 | 206 | 234 | 232 | 116 | 151 | 166 | 209 |
| Other | 47 | 75 | 71 | 48 | 50 | 55 | 34 | 51 | 61 | 84 |
| **ENERGY PRODUCTS** | **409** | **529** | **734** | **922** | **1,182** | **2,926** | **3,125** | **1,541** | **2,447** | **2,286** |
| Natural Gas | 289 | 291 | 435 | 583 | 698 | 1,306 | 1,631 | 1,174 | 1,978 | 1,836 |
| Coal | 1 | 28 | 36 | 27 | 20 | 57 | 74 | 74 | 58 | 93 |
| Electricity | 45 | 89 | 158 | 210 | 318 | 1,327 | 1,325 | 184 | 285 | 170 |
| Other | 75 | 121 | 105 | 102 | 146 | 237 | 94 | 109 | 126 | 187 |
| **MACHINERY AND EQUIPMENT** | **1,095** | **1,162** | **1,398** | **1,738** | **2,075** | **2,082** | **1,788** | **1,743** | **1,665** | **1,759** |
| Motor Vehicles and Parts | 295 | 237 | 298 | 428 | 643 | 507 | 386 | 385 | 244 | 243 |
| Electrical/Electronic/Communications | 212 | 248 | 289 | 326 | 316 | 370 | 322 | 275 | 284 | 320 |
| Other | 588 | 676 | 811 | 984 | 1,116 | 1,205 | 1,080 | 1,084 | 1,136 | 1,197 |
| **PLASTICS AND ARTICLES OF PLASTIC** | **81** | **96** | **128** | **179** | **232** | **264** | **253** | **286** | **321** | **369** |
| **APPAREL AND ACCESSORIES** | **93** | **103** | **121** | **138** | **161** | **193** | **150** | **125** | **137** | **106** |
| **ALL OTHER COMMODITIES** | **1,551** | **1,723** | **1,650** | **1,793** | **1,979** | **2,302** | **2,270** | **2,323** | **2,319** | **2,523** |
| **GRAND TOTAL** | **9,919** | **10,407** | **10,948** | **11,402** | **13,406** | **15,226** | **14,740** | **13,064** | **13,877** | **15,821** |

**Produced by: BC STATS**

(table USMKT)

Source: U.S. Dept. of Commerce

# B.C. Penetration of U.S. Import Market
## Selected Export Commodities

share of total (%)

| | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 |
|---|---|---|---|---|---|---|---|---|---|---|
| **SOLID WOOD PRODUCTS** | **26.7** | **26.4** | **25.4** | **21.8** | **21.5** | **18.8** | **18.7** | **16.6** | **15.2** | **16.0** |
| Lumber (softwood) | 55.1 | 51.2 | 50.2 | 47.1 | 46.2 | 45.6 | 46.3 | 45.6 | 45.5 | 45.8 |
| Cedar Shakes and Shingles | 83.8 | 84.6 | 83.1 | 81.4 | 82.4 | 82.7 | 83.1 | 80.0 | 75.9 | 73.1 |
| Plywood and Veneer (softwood) | 68.5 | 64.2 | 74.6 | 77.1 | 70.6 | 75.3 | 73.8 | 66.2 | 52.7 | 45.1 |
| Other Panel Products | 7.4 | 8.6 | 8.3 | 8.7 | 10.1 | 9.8 | 9.8 | 9.0 | 11.3 | 9.9 |
| Selected Value Added Wood Products | 4.5 | 4.7 | 5.7 | 5.8 | 6.1 | 4.7 | 4.0 | 3.4 | 3.3 | 3.1 |
| Other | 21.7 | 19.7 | 19.3 | 20.3 | 23.5 | 26.1 | 27.7 | 31.2 | 30.7 | 23.6 |
| **PULP AND PAPER PRODUCTS** | **13.9** | **12.6** | **10.1** | **8.9** | **9.8** | **9.0** | **8.7** | **8.3** | **7.6** | **7.4** |
| Pulp | 30.5 | 29.9 | 23.2 | 16.1 | 20.6 | 18.2 | 17.9 | 16.4 | 16.0 | 17.0 |
| Newsprint | 16.0 | 14.2 | 9.3 | 8.9 | 9.4 | 8.6 | 8.6 | 8.2 | 8.0 | 7.6 |
| Paper, Paperboard - exc. Newsprint | 6.2 | 8.0 | 9.5 | 10.8 | 11.1 | 10.1 | 10.7 | 10.6 | 9.1 | 8.4 |
| Other | 3.6 | 3.0 | 2.1 | 1.6 | 1.6 | 1.6 | 1.6 | 1.6 | 1.5 | 1.4 |
| **AGRICULTURE AND FOOD OTHER THAN FISH** | **1.1** | **1.2** | **1.1** | **1.4** | **1.4** | **1.4** | **1.5** | **1.5** | **1.5** | **1.4** |
| Fruit and Nuts | 2.1 | 1.8 | 1.6 | 2.1 | 1.7 | 1.8 | 2.0 | 1.9 | 2.1 | 2.2 |
| Vegetables | 1.5 | 1.8 | 2.3 | 3.0 | 3.8 | 5.1 | 4.8 | 3.8 | 4.0 | 4.4 |
| Other | 1.0 | 1.1 | 1.0 | 1.1 | 1.1 | 1.1 | 1.2 | 1.3 | 1.2 | 1.1 |
| **FISH PRODUCTS** | **3.8** | **3.4** | **3.6** | **3.7** | **4.0** | **3.4** | **4.1** | **4.3** | **4.0** | **3.7** |
| Whole Fish;Fresh, Ch'd, Froz. exc Salmon | 6.1 | 5.4 | 5.3 | 5.9 | 7.8 | 7.3 | 7.3 | 8.8 | 10.0 | 8.8 |
| Whole Salmon; Fresh, Chilled, Frozen | 49.6 | 37.8 | 45.6 | 51.4 | 50.4 | 45.7 | 51.3 | 55.4 | 52.8 | 53.4 |
| Salmon; Fillets, Canned, Smoked, etc. | 15.6 | 15.7 | 14.8 | 13.4 | 10.2 | 13.4 | 17.5 | 6.0 | 4.4 | 2.7 |
| Other | 1.3 | 1.2 | 1.1 | 1.2 | 1.4 | 1.4 | 1.9 | 1.9 | 1.9 | 1.7 |
| **METALLIC MINERAL PRODUCTS** | **2.1** | **2.2** | **2.7** | **2.9** | **3.3** | **3.1** | **1.8** | **2.4** | **2.6** | **2.6** |
| Copper Ores and Concentrates | 0.0 | 0.0 | 1.2 | 3.4 | 0.0 | 0.0 | 13.0 | 6.8 | 0.0 | 3.6 |
| Molybdenum Ores and Concentrates | 25.6 | 22.6 | 8.2 | 4.5 | 15.7 | 12.2 | 10.0 | 24.2 | 36.8 | 26.4 |
| Unwrought Aluminum | 1.1 | 0.8 | 0.6 | 2.1 | 2.2 | 2.3 | 1.4 | 1.1 | 0.9 | 0.7 |
| Unwrought Zinc | 13.7 | 15.0 | 17.9 | 21.6 | 22.0 | 21.0 | 13.2 | 17.4 | 22.3 | 23.2 |
| Other | 0.8 | 1.1 | 1.0 | 0.7 | 0.8 | 0.8 | 0.5 | 0.9 | 1.1 | 1.0 |
| **ENERGY PRODUCTS** | **0.7** | **0.7** | **0.9** | **1.6** | **1.6** | **2.2** | **2.5** | **1.3** | **1.6** | **1.1** |
| Natural Gas | 8.8 | 7.3 | 8.3 | 10.9 | 11.1 | 11.9 | 10.0 | 9.6 | 9.6 | 7.9 |
| Coal | 0.2 | 11.5 | 14.0 | 9.7 | 7.2 | 15.2 | 10.9 | 12.3 | 7.3 | 9.1 |
| Electricity | 5.3 | 9.9 | 16.2 | 20.2 | 23.8 | 48.9 | 49.4 | 15.9 | 20.6 | 13.5 |
| Other | 0.1 | 0.2 | 0.1 | 0.2 | 0.2 | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 |
| **MACHINERY AND EQUIPMENT** | **0.3** | **0.3** | **0.3** | **0.4** | **0.4** | **0.3** | **0.3** | **0.3** | **0.3** | **0.2** |
| Motor Vehicles and Parts | 0.3 | 0.2 | 0.2 | 0.3 | 0.4 | 0.3 | 0.2 | 0.2 | 0.1 | 0.1 |
| Electrical/Electronic/Communications | 0.2 | 0.2 | 0.2 | 0.3 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| Other | 0.3 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 |
| **PLASTICS AND ARTICLES OF PLASTIC** | **0.6** | **0.7** | **0.9** | **1.2** | **1.4** | **1.4** | **1.3** | **1.4** | **1.4** | **1.4** |
| **APPAREL AND ACCESSORIES** | **0.3** | **0.3** | **0.3** | **0.3** | **0.3** | **0.3** | **0.3** | **0.2** | **0.2** | **0.2** |
| **ALL OTHER COMMODITIES** | **1.0** | **1.0** | **0.9** | **0.9** | **0.9** | **0.9** | **0.9** | **0.9** | **0.8** | **0.8** |
| **GRAND TOTAL** | **1.3** | **1.3** | **1.3** | **1.2** | **1.3** | **1.3** | **1.3** | **1.1** | **1.1** | **1.1** |

# U.S.A. Imports From Other Canada
## Selected Export Commodities

value ($US millions)

| | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 |
|---|---|---|---|---|---|---|---|---|---|---|
| **SOLID WOOD PRODUCTS** | **4,336** | **5,569** | **6,348** | **7,219** | **8,814** | **8,733** | **8,137** | **8,079** | **8,662** | **11,038** |
| Lumber (softwood) | 2,072 | 2,910 | 3,084 | 2,941 | 3,396 | 2,980 | 2,712 | 2,384 | 2,071 | 2,948 |
| Cedar Shakes and Shingles | 28 | 29 | 34 | 37 | 40 | 39 | 42 | 46 | 49 | 65 |
| Plywood and Veneer (softwood) | 6 | 10 | 8 | 9 | 14 | 12 | 13 | 10 | 13 | 18 |
| Other Panel Products | 895 | 928 | 1,001 | 1,452 | 1,924 | 1,811 | 1,591 | 1,684 | 2,390 | 3,304 |
| Selected Value Added Wood Products | 1,166 | 1,485 | 1,976 | 2,498 | 3,119 | 3,531 | 3,467 | 3,634 | 3,813 | 4,298 |
| Other | 169 | 208 | 245 | 282 | 321 | 360 | 313 | 320 | 326 | 406 |
| **PULP AND PAPER PRODUCTS** | **9,909** | **8,886** | **9,023** | **9,377** | **9,592** | **11,203** | **10,641** | **9,776** | **9,658** | **10,664** |
| Pulp | 2,006 | 1,383 | 1,571 | 1,563 | 1,575 | 2,071 | 1,613 | 1,456 | 1,531 | 1,719 |
| Newsprint | 3,664 | 3,442 | 3,153 | 3,183 | 3,010 | 3,349 | 3,185 | 2,705 | 2,668 | 2,649 |
| Paper, Paperboard - exc. Newsprint | 2,949 | 2,615 | 2,738 | 2,914 | 3,194 | 3,627 | 3,614 | 3,428 | 3,402 | 4,096 |
| Other | 1,291 | 1,447 | 1,561 | 1,716 | 1,814 | 2,156 | 2,228 | 2,187 | 2,057 | 2,201 |
| **AGRICULTURE AND FOOD OTHER THAN FISH** | **5,567** | **6,744** | **7,448** | **7,723** | **7,964** | **8,554** | **9,656** | **10,030** | **9,988** | **11,096** |
| Fruit and Nuts | 20 | 34 | 37 | 36 | 40 | 43 | 48 | 52 | 73 | 83 |
| Vegetables | 165 | 222 | 243 | 319 | 336 | 364 | 416 | 527 | 599 | 633 |
| Other | 5,382 | 6,487 | 7,168 | 7,369 | 7,588 | 8,147 | 9,192 | 9,452 | 9,316 | 10,380 |
| **FISH PRODUCTS** | **862** | **925** | **1,032** | **1,106** | **1,355** | **1,572** | **1,550** | **1,617** | **1,687** | **1,700** |
| Whole Fish;Fresh, Ch'd, Froz. exc Salmon | 82 | 79 | 80 | 86 | 90 | 103 | 100 | 103 | 101 | 93 |
| Whole Salmon; Fresh, Chilled, Frozen | 57 | 77 | 87 | 79 | 84 | 95 | 107 | 103 | 64 | 77 |
| Salmon; Fillets, Canned, Smoked, etc. | 1 | 0 | 1 | 1 | 2 | 4 | 3 | 2 | 2 | 3 |
| Other | 722 | 769 | 864 | 939 | 1,179 | 1,369 | 1,340 | 1,410 | 1,520 | 1,527 |
| **METALLIC MINERAL PRODUCTS** | **4,836** | **4,697** | **4,811** | **4,260** | **4,066** | **4,512** | **4,448** | **4,122** | **4,434** | **5,699** |
| Copper Ores and Concentrates | 0 | 17 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| Molybdenum Ores and Concentrates | 0 | 0 | 1 | 1 | 2 | 4 | 7 | 9 | 5 | 6 |
| Unwrought Aluminum | 2,475 | 2,189 | 2,454 | 2,190 | 2,140 | 2,320 | 2,563 | 2,321 | 2,688 | 3,077 |
| Unwrought Zinc | 385 | 412 | 416 | 359 | 371 | 414 | 333 | 305 | 284 | 360 |
| Other | 1,976 | 2,079 | 1,941 | 1,711 | 1,552 | 1,773 | 1,546 | 1,485 | 1,457 | 2,255 |
| **ENERGY PRODUCTS** | **13,290** | **16,287** | **17,184** | **13,757** | **16,037** | **28,564** | **31,145** | **28,068** | **38,947** | **46,663** |
| Natural Gas | 2,957 | 3,624 | 4,634 | 4,601 | 5,308 | 9,055 | 13,724 | 10,254 | 16,270 | 17,645 |
| Coal | 50 | 30 | 13 | 16 | 16 | 19 | 42 | 25 | 45 | 61 |
| Electricity | 811 | 812 | 820 | 829 | 1,016 | 1,384 | 1,355 | 976 | 1,097 | 1,092 |
| Other | 9,472 | 11,821 | 11,718 | 8,311 | 9,697 | 18,106 | 16,024 | 16,812 | 21,535 | 27,865 |
| **MACHINERY AND EQUIPMENT** | **66,964** | **71,123** | **76,291** | **81,874** | **94,965** | **103,385** | **90,893** | **88,355** | **89,251** | **98,557** |
| Motor Vehicles and Parts | 42,022 | 43,513 | 46,606 | 48,953 | 59,699 | 59,462 | 53,441 | 55,195 | 56,095 | 63,092 |
| Electrical/Electronic/Communications | 6,718 | 8,147 | 8,798 | 9,459 | 11,269 | 16,540 | 10,771 | 8,788 | 8,131 | 9,247 |
| Other | 18,224 | 19,463 | 20,888 | 23,463 | 23,997 | 27,382 | 26,682 | 24,372 | 25,025 | 26,219 |
| **PLASTICS AND ARTICLES OF PLASTIC** | **3,718** | **3,943** | **4,595** | **4,788** | **5,417** | **6,409** | **6,596** | **6,727** | **7,505** | **8,689** |
| **APPAREL AND ACCESSORIES** | **682** | **846** | **1,084** | **1,281** | **1,434** | **1,552** | **1,423** | **1,465** | **1,427** | **1,393** |
| **ALL OTHER COMMODITIES** | **25,034** | **27,080** | **29,286** | **32,054** | **35,275** | **39,501** | **37,739** | **39,288** | **38,731** | **44,609** |
| **GRAND TOTAL** | **135,199** | **146,099** | **157,103** | **163,442** | **184,918** | **213,984** | **202,228** | **197,526** | **210,289** | **240,107** |

## Other Canada Penetration of U.S. Import Market
## Selected Export Commodities

share of total (%)

| | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 |
|---|---|---|---|---|---|---|---|---|---|---|
| **SOLID WOOD PRODUCTS** | **32.3** | **35.6** | **36.0** | **38.0** | **38.4** | **36.6** | **34.7** | **31.4** | **31.1** | **30.9** |
| Lumber (softwood) | 39.6 | 44.5 | 44.0 | 46.5 | 46.1 | 45.4 | 42.5 | 38.7 | 37.6 | 36.1 |
| Cedar Shakes and Shingles | 16.2 | 15.4 | 16.8 | 18.6 | 17.4 | 16.8 | 16.8 | 19.9 | 24.0 | 26.8 |
| Plywood and Veneer (softwood) | 7.9 | 12.7 | 7.7 | 7.1 | 6.1 | 5.7 | 4.8 | 3.1 | 2.7 | 2.4 |
| Other Panel Products | 47.0 | 44.6 | 46.1 | 54.8 | 57.4 | 55.6 | 52.8 | 49.5 | 53.4 | 51.9 |
| Selected Value Added Wood Products | 21.1 | 23.9 | 26.1 | 27.7 | 28.2 | 27.8 | 27.3 | 24.6 | 23.4 | 22.4 |
| Other | 32.6 | 39.1 | 41.7 | 43.8 | 44.4 | 42.1 | 38.8 | 37.9 | 36.9 | 37.8 |
| **PULP AND PAPER PRODUCTS** | **60.3** | **61.6** | **62.2** | **60.9** | **59.3** | **59.7** | **60.3** | **57.5** | **54.6** | **53.9** |
| Pulp | 53.6 | 53.3 | 61.3 | 65.6 | 62.1 | 63.0 | 62.4 | 63.1 | 60.1 | 59.9 |
| Newsprint | 82.9 | 84.7 | 87.8 | 84.5 | 85.6 | 88.4 | 88.5 | 89.0 | 89.2 | 89.0 |
| Paper, Paperboard - exc. Newsprint | 55.0 | 57.4 | 56.2 | 53.5 | 53.8 | 53.8 | 56.0 | 52.2 | 50.3 | 52.0 |
| Other | 44.4 | 45.1 | 44.9 | 45.2 | 43.3 | 43.5 | 44.6 | 42.9 | 38.1 | 36.2 |
| **AGRICULTURE AND FOOD OTHER THAN FISH** | **19.1** | **21.0** | **21.2** | **21.1** | **20.9** | **21.5** | **23.9** | **23.3** | **21.0** | **20.8** |
| Fruit and Nuts | 0.7 | 1.1 | 1.2 | 1.1 | 1.0 | 1.1 | 1.2 | 1.2 | 1.6 | 1.6 |
| Vegetables | 9.2 | 10.8 | 11.6 | 12.4 | 13.3 | 13.7 | 14.0 | 16.8 | 16.6 | 15.7 |
| Other | 21.9 | 24.1 | 24.0 | 24.0 | 24.0 | 24.5 | 27.4 | 26.4 | 23.6 | 23.5 |
| **FISH PRODUCTS** | **12.8** | **13.9** | **13.4** | **13.6** | **15.2** | **15.9** | **15.9** | **16.2** | **15.4** | **15.2** |
| Whole Fish,Fresh, Ch'd, Froz. exc Salmon | 11.2 | 10.4 | 9.7 | 10.1 | 10.1 | 11.4 | 11.7 | 12.1 | 11.1 | 10.4 |
| Whole Salmon; Fresh, Chilled, Frozen | 20.4 | 25.4 | 25.5 | 25.1 | 24.5 | 28.5 | 33.1 | 30.5 | 20.3 | 25.1 |
| Salmon; Fillets, Canned, Smoked, etc. | 4.7 | 2.6 | 5.2 | 8.2 | 7.7 | 12.1 | 9.2 | 3.9 | 3.4 | 3.9 |
| Other | 12.6 | 13.8 | 13.3 | 13.6 | 15.4 | 15.9 | 15.7 | 16.1 | 15.8 | 15.4 |
| **METALLIC MINERAL PRODUCTS** | **43.7** | **44.1** | **41.4** | **36.7** | **35.8** | **35.7** | **37.9** | **37.6** | **40.8** | **35.9** |
| Copper Ores and Concentrates | 0.0 | 22.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.8 | 0.8 | 0.0 |
| Molybdenum Ores and Concentrates | 0.6 | 0.2 | 1.2 | 2.5 | 6.6 | 12.4 | 21.0 | 24.9 | 9.3 | 2.4 |
| Unwrought Aluminum | 65.6 | 70.8 | 69.2 | 58.0 | 53.6 | 54.4 | 62.7 | 55.1 | 60.6 | 51.3 |
| Unwrought Zinc | 43.0 | 47.1 | 35.1 | 37.6 | 34.8 | 37.4 | 37.7 | 35.2 | 38.2 | 40.1 |
| Other | 32.0 | 31.6 | 28.6 | 25.9 | 25.2 | 24.6 | 23.2 | 25.9 | 25.9 | 26.0 |
| **ENERGY PRODUCTS** | **22.4** | **22.3** | **22.0** | **23.8** | **21.3** | **21.4** | **25.3** | **23.9** | **25.0** | **22.7** |
| Natural Gas | 90.3 | 90.6 | 88.7 | 86.2 | 84.2 | 82.6 | 84.2 | 83.9 | 78.9 | 76.2 |
| Coal | 20.2 | 12.5 | 5.0 | 5.6 | 5.7 | 5.0 | 6.2 | 4.2 | 5.7 | 5.9 |
| Electricity | 94.7 | 90.1 | 83.8 | 79.8 | 76.2 | 51.1 | 50.6 | 84.1 | 79.4 | 86.5 |
| Other | 17.2 | 17.4 | 16.4 | 16.3 | 14.4 | 15.1 | 15.5 | 16.3 | 16.2 | 15.4 |
| **MACHINERY AND EQUIPMENT** | **16.7** | **17.0** | **16.6** | **16.6** | **17.1** | **16.1** | **15.5** | **14.8** | **14.4** | **14.0** |
| Motor Vehicles and Parts | 37.6 | 37.6 | 37.3 | 36.3 | 37.2 | 33.6 | 31.3 | 30.2 | 29.8 | 30.6 |
| Electrical/Electronic/Communications | 5.9 | 7.1 | 7.2 | 7.4 | 7.7 | 8.9 | 7.0 | 5.8 | 5.2 | 5.0 |
| Other | 10.4 | 10.3 | 9.8 | 10.1 | 9.6 | 9.8 | 10.3 | 9.3 | 9.1 | 8.3 |
| **PLASTICS AND ARTICLES OF PLASTIC** | **29.8** | **30.4** | **32.3** | **31.8** | **32.5** | **33.6** | **34.5** | **33.1** | **32.8** | **32.7** |
| **APPAREL AND ACCESSORIES** | **1.9** | **2.2** | **2.4** | **2.6** | **2.7** | **2.6** | **2.4** | **2.5** | **2.3** | **2.1** |
| **ALL OTHER COMMODITIES** | **16.0** | **16.0** | **15.6** | **15.5** | **15.6** | **15.3** | **14.9** | **14.8** | **13.7** | **13.6** |
| **GRAND TOTAL** | **18.2** | **18.5** | **18.1** | **17.9** | **18.0** | **17.6** | **17.7** | **17.0** | **16.7** | **16.3** |

## U.S.A. Imports From All Canada
## Selected Export Commodities

value ($US millions)

| | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 200 |
|---|---|---|---|---|---|---|---|---|---|---|
| **SOLID WOOD PRODUCTS** | **7,922** | **9,696** | **10,831** | **11,350** | **13,752** | **13,215** | **12,526** | **12,361** | **12,878** | **16,774** |
| Lumber (softwood) | 4,952 | 6,252 | 6,599 | 5,923 | 6,800 | 5,976 | 5,668 | 5,190 | 4,570 | 6,689 |
| Cedar Shakes and Shingles | 176 | 186 | 200 | 197 | 228 | 229 | 249 | 230 | 206 | 240 |
| Plywood and Veneer (softwood) | 62 | 62 | 81 | 110 | 177 | 173 | 212 | 227 | 255 | 354 |
| Other Panel Products | 1,035 | 1,107 | 1,182 | 1,684 | 2,260 | 2,130 | 1,887 | 1,992 | 2,897 | 3,932 |
| Selected Value Added Wood Products | 1,415 | 1,776 | 2,411 | 3,023 | 3,796 | 4,124 | 3,974 | 4,139 | 4,353 | 4,899 |
| Other | 283 | 313 | 359 | 412 | 491 | 583 | 536 | 584 | 597 | 659 |
| **PULP AND PAPER PRODUCTS** | **12,194** | **10,701** | **10,485** | **10,744** | **11,173** | **12,888** | **12,181** | **11,181** | **10,999** | **12,125** |
| Pulp | 3,147 | 2,159 | 2,165 | 1,946 | 2,098 | 2,670 | 2,075 | 1,835 | 1,938 | 2,206 |
| Newsprint | 4,371 | 4,019 | 3,488 | 3,517 | 3,341 | 3,674 | 3,494 | 2,956 | 2,907 | 2,875 |
| Paper, Paperboard - exc. Newsprint | 3,280 | 2,980 | 3,199 | 3,505 | 3,853 | 4,309 | 4,306 | 4,122 | 4,018 | 4,758 |
| Other | 1,396 | 1,543 | 1,633 | 1,777 | 1,880 | 2,234 | 2,306 | 2,269 | 2,136 | 2,286 |
| **AGRICULTURE AND FOOD OTHER THAN FISH** | **5,898** | **7,130** | **7,834** | **8,219** | **8,189** | **9,115** | **10,268** | **10,697** | **10,694** | **11,859** |
| Fruit and Nuts | 80 | 89 | 87 | 109 | 108 | 115 | 125 | 132 | 168 | 196 |
| Vegetables | 192 | 259 | 292 | 395 | 432 | 499 | 557 | 646 | 744 | 812 |
| Other | 5,627 | 6,782 | 7,456 | 7,714 | 7,949 | 8,501 | 9,587 | 9,919 | 9,782 | 10,850 |
| **FISH PRODUCTS** | **1,120** | **1,152** | **1,306** | **1,405** | **1,711** | **1,913** | **1,946** | **2,048** | **2,129** | **2,112** |
| Whole Fish;Fresh, Ch'd, Froz. exc Salmon | 127 | 120 | 123 | 136 | 161 | 170 | 162 | 177 | 191 | 172 |
| Whole Salmon; Fresh, Chilled, Frozen | 196 | 192 | 244 | 242 | 257 | 247 | 272 | 289 | 232 | 241 |
| Salmon; Fillets, Canned, Smoked, etc. | 4 | 3 | 4 | 4 | 4 | 8 | 10 | 5 | 5 | 5 |
| Other | 794 | 837 | 935 | 1,022 | 1,290 | 1,488 | 1,502 | 1,576 | 1,701 | 1,695 |
| **METALLIC MINERAL PRODUCTS** | **5,067** | **4,936** | **5,122** | **4,601** | **4,444** | **4,900** | **4,665** | **4,384** | **4,719** | **6,105** |
| Copper Ores and Concentrates | 0 | 17 | 1 | 8 | 0 | 0 | 8 | 8 | 0 | 1 |
| Molybdenum Ores and Concentrates | 21 | 9 | 5 | 3 | 8 | 9 | 10 | 18 | 24 | 7 |
| Unwrought Aluminum | 2,516 | 2,214 | 2,476 | 2,268 | 2,228 | 2,417 | 2,618 | 2,366 | 2,726 | 3,115 |
| Unwrought Zinc | 507 | 542 | 628 | 565 | 605 | 646 | 449 | 456 | 450 | 569 |
| Other | 2,023 | 2,154 | 2,011 | 1,758 | 1,603 | 1,828 | 1,580 | 1,536 | 1,518 | 2,339 |
| **ENERGY PRODUCTS** | **13,699** | **16,815** | **17,918** | **14,680** | **17,219** | **31,491** | **34,270** | **29,609** | **41,393** | **48,948** |
| Natural Gas | 3,246 | 3,915 | 5,069 | 5,184 | 6,006 | 10,361 | 15,355 | 11,428 | 18,249 | 19,481 |
| Coal | 51 | 57 | 49 | 43 | 36 | 76 | 115 | 99 | 103 | 154 |
| Electricity | 856 | 902 | 978 | 1,039 | 1,334 | 2,711 | 2,681 | 1,160 | 1,382 | 1,261 |
| Other | 9,546 | 11,942 | 11,823 | 8,413 | 9,843 | 18,343 | 16,119 | 16,921 | 21,660 | 28,052 |
| **MACHINERY AND EQUIPMENT** | **68,059** | **72,284** | **77,690** | **83,612** | **97,040** | **105,467** | **92,681** | **90,098** | **90,915** | **100,317** |
| Motor Vehicles and Parts | 42,317 | 43,750 | 46,904 | 49,381 | 60,342 | 59,970 | 53,827 | 55,579 | 56,339 | 63,334 |
| Electrical/Electronic/Communications | 6,930 | 8,395 | 9,087 | 9,784 | 11,584 | 16,910 | 11,092 | 9,063 | 8,415 | 9,567 |
| Other | 18,812 | 20,139 | 21,699 | 24,446 | 25,114 | 28,587 | 27,762 | 25,456 | 26,161 | 27,415 |
| **PLASTICS AND ARTICLES OF PLASTIC** | **3,799** | **4,039** | **4,723** | **4,967** | **5,649** | **6,673** | **6,850** | **7,012** | **7,827** | **9,058** |
| **APPAREL AND ACCESSORIES** | **774** | **949** | **1,205** | **1,419** | **1,595** | **1,745** | **1,573** | **1,589** | **1,564** | **1,499** |
| **ALL OTHER COMMODITIES** | **26,585** | **28,803** | **30,936** | **33,847** | **37,253** | **41,803** | **40,009** | **41,611** | **41,049** | **47,132** |
| **GRAND TOTAL** | **145,119** | **156,506** | **168,051** | **174,844** | **198,324** | **229,209** | **216,969** | **210,590** | **224,166** | **255,928** |

**Produced by: BC STATS**

(table USMKT)

Source: U.S. Dept. of Commerce

## Total Canadian Penetration of U.S. Import Market
## Selected Export Commodities

share of total (%)

| | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 |
|---|---|---|---|---|---|---|---|---|---|---|
| **SOLID WOOD PRODUCTS** | **58.9** | **62.0** | **61.4** | **59.8** | **59.9** | **55.4** | **53.5** | **48.0** | **46.3** | **46.9** |
| Lumber (softwood) | 94.8 | 95.7 | 94.2 | 93.5 | 92.2 | 91.0 | 88.8 | 84.3 | 83.1 | 81.9 |
| Cedar Shakes and Shingles | 100.0 | 100.0 | 99.9 | 100.0 | 99.8 | 99.5 | 99.9 | 99.9 | 100.0 | 99.9 |
| Plywood and Veneer (softwood) | 76.4 | 76.9 | 82.3 | 84.2 | 76.7 | 81.1 | 78.6 | 69.3 | 55.4 | 47.5 |
| Other Panel Products | 54.4 | 53.2 | 54.4 | 63.5 | 67.5 | 65.4 | 62.7 | 58.5 | 64.7 | 61.7 |
| Selected Value Added Wood Products | 25.5 | 28.6 | 31.8 | 33.5 | 34.3 | 32.4 | 31.3 | 28.0 | 26.7 | 25.6 |
| Other | 54.3 | 58.7 | 61.0 | 64.1 | 67.9 | 68.2 | 66.5 | 69.1 | 67.7 | 61.4 |
| **PULP AND PAPER PRODUCTS** | **74.2** | **74.2** | **72.3** | **69.8** | **69.1** | **68.7** | **69.1** | **65.7** | **62.2** | **61.2** |
| Pulp | 84.1 | 83.3 | 84.5 | 81.7 | 82.7 | 81.2 | 80.3 | 79.5 | 76.1 | 76.8 |
| Newsprint | 98.9 | 98.9 | 97.1 | 93.4 | 95.0 | 97.0 | 97.1 | 97.3 | 97.2 | 96.6 |
| Paper, Paperboard - exc. Newsprint | 61.2 | 65.4 | 65.7 | 64.3 | 65.0 | 63.9 | 66.7 | 62.8 | 59.4 | 60.4 |
| Other | 48.0 | 48.0 | 47.0 | 46.8 | 44.9 | 45.1 | 46.2 | 44.5 | 39.6 | 37.6 |
| **AGRICULTURE AND FOOD OTHER THAN FISH** | **20.2** | **22.2** | **22.3** | **22.4** | **22.2** | **22.9** | **25.4** | **24.8** | **22.5** | **22.2** |
| Fruit and Nuts | 2.9 | 2.9 | 2.7 | 3.2 | 2.7 | 2.9 | 3.2 | 3.1 | 3.7 | 3.8 |
| Vegetables | 10.7 | 12.6 | 13.9 | 15.3 | 17.1 | 18.8 | 18.8 | 20.6 | 20.6 | 20.1 |
| Other | 22.9 | 25.2 | 24.9 | 25.2 | 25.1 | 25.6 | 28.6 | 27.7 | 24.8 | 24.5 |
| **FISH PRODUCTS** | **16.6** | **17.3** | **17.0** | **17.3** | **19.2** | **19.3** | **20.0** | **20.5** | **19.5** | **18.9** |
| Whole Fish,Fresh, Ch'd, Froz. exc Salmon | 17.3 | 15.8 | 15.0 | 16.0 | 17.9 | 18.8 | 19.0 | 21.0 | 21.1 | 19.1 |
| Whole Salmon; Fresh, Chilled, Frozen | 70.0 | 63.2 | 71.1 | 76.5 | 74.9 | 74.3 | 84.4 | 86.0 | 73.0 | 78.4 |
| Salmon; Fillets, Canned, Smoked, etc. | 20.3 | 18.3 | 20.0 | 21.6 | 17.9 | 25.5 | 26.7 | 9.9 | 7.8 | 6.5 |
| Other | 13.9 | 15.0 | 14.4 | 14.8 | 16.9 | 17.2 | 17.6 | 17.9 | 17.6 | 17.1 |
| **METALLIC MINERAL PRODUCTS** | **45.8** | **46.3** | **44.0** | **39.7** | **39.2** | **38.8** | **39.8** | **40.0** | **43.4** | **38.5** |
| Copper Ores and Concentrates | 0.0 | 22.1 | 1.2 | 3.4 | 0.0 | 0.0 | 13.2 | 7.6 | 0.8 | 3.6 |
| Molybdenum Ores and Concentrates | 26.1 | 22.8 | 9.4 | 6.9 | 22.2 | 24.6 | 31.0 | 49.2 | 46.1 | 28.7 |
| Unwrought Aluminum | 66.7 | 71.6 | 69.8 | 60.0 | 55.8 | 56.7 | 64.1 | 56.2 | 61.5 | 52.0 |
| Unwrought Zinc | 56.6 | 62.1 | 53.0 | 59.2 | 56.9 | 58.3 | 50.9 | 52.6 | 60.5 | 63.3 |
| Other | 32.7 | 32.8 | 29.7 | 26.7 | 26.0 | 25.3 | 23.7 | 26.8 | 27.0 | 27.0 |
| **ENERGY PRODUCTS** | **23.1** | **23.0** | **23.0** | **25.4** | **22.9** | **23.5** | **27.9** | **25.3** | **26.6** | **23.8** |
| Natural Gas | 99.1 | 97.8 | 97.0 | 97.1 | 95.3 | 94.5 | 94.2 | 93.5 | 88.5 | 84.1 |
| Coal | 20.4 | 24.0 | 18.9 | 15.4 | 12.9 | 20.3 | 17.1 | 16.5 | 13.0 | 15.0 |
| Electricity | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Other | 17.4 | 17.6 | 16.5 | 16.5 | 14.6 | 15.3 | 15.6 | 16.4 | 16.3 | 15.5 |
| **MACHINERY AND EQUIPMENT** | **16.9** | **17.3** | **16.9** | **16.9** | **17.4** | **16.4** | **15.8** | **15.1** | **14.3** | **14.2** |
| Motor Vehicles and Parts | 37.9 | 37.8 | 37.5 | 36.7 | 37.6 | 33.9 | 31.5 | 30.4 | 29.9 | 30.7 |
| Electrical/Electronic/Communications | 6.1 | 7.3 | 7.4 | 7.7 | 7.9 | 9.1 | 7.2 | 6.0 | 5.3 | 5.2 |
| Other | 10.7 | 10.7 | 10.2 | 10.5 | 10.0 | 10.3 | 10.7 | 9.8 | 9.5 | 8.7 |
| **PLASTICS AND ARTICLES OF PLASTIC** | **30.4** | **31.1** | **33.2** | **33.0** | **33.9** | **35.0** | **35.8** | **34.5** | **34.2** | **34.1** |
| **APPAREL AND ACCESSORIES** | **2.1** | **2.5** | **2.7** | **2.8** | **3.0** | **2.9** | **2.7** | **2.7** | **2.5** | **2.2** |
| **ALL OTHER COMMODITIES** | **16.9** | **17.0** | **16.5** | **16.4** | **16.5** | **16.2** | **15.8** | **15.7** | **14.6** | **14.4** |
| **GRAND TOTAL** | **19.5** | **19.8** | **19.3** | **19.1** | **19.4** | **18.8** | **19.0** | **18.1** | **17.8** | **17.4** |

## U.S.A. Imports From Mexico
## Selected Export Commodities

value ($US millions)

| | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 200 |
|---|---|---|---|---|---|---|---|---|---|---|
| **SOLID WOOD PRODUCTS** | **529** | **703** | **826** | **853** | **916** | **938** | **830** | **845** | **815** | **947** |
| Lumber (softwood) | 48 | 78 | 95 | 60 | 48 | 32 | 28 | 18 | 12 | 18 |
| Cedar Shakes and Shingles | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| Plywood and Veneer (softwood) | 7 | 11 | 10 | 8 | 8 | 4 | 2 | 2 | 2 | 1 |
| Other Panel Products | 30 | 35 | 34 | 33 | 36 | 35 | 25 | 23 | 22 | 27 |
| Selected Value Added Wood Products | 429 | 561 | 672 | 743 | 818 | 860 | 770 | 795 | 772 | 893 |
| Other | 14 | 17 | 15 | 9 | 6 | 6 | 6 | 7 | 8 | 7 |
| **PULP AND PAPER PRODUCTS** | **257** | **316** | **372** | **439** | **463** | **516** | **524** | **577** | **636** | **749** |
| Pulp | 0 | 7 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 |
| Newsprint | 3 | 9 | 12 | 24 | 11 | 6 | 3 | 0 | 0 | 0 |
| Paper, Paperboard - exc. Newsprint | 201 | 92 | 79 | 83 | 99 | 96 | 106 | 110 | 88 | 116 |
| Other | 152 | 207 | 281 | 331 | 354 | 413 | 414 | 467 | 548 | 632 |
| **AGRICULTURE AND FOOD OTHER THAN FISH** | **3,959** | **3,889** | **4,250** | **4,835** | **5,088** | **5,444** | **5,603** | **5,931** | **6,770** | **7,708** |
| Fruit and Nuts | 545 | 549 | 579 | 749 | 894 | 727 | 735 | 771 | 907 | 1,101 |
| Vegetables | 1,204 | 1,383 | 1,348 | 1,629 | 1,501 | 1,584 | 1,790 | 1,800 | 2,119 | 2,401 |
| Other | 2,210 | 1,957 | 2,323 | 2,457 | 2,693 | 3,133 | 3,078 | 3,361 | 3,744 | 4,207 |
| **FISH PRODUCTS** | **446** | **449** | **492** | **481** | **503** | **540** | **495** | **381** | **407** | **446** |
| Whole Fish,Fresh, Ch'd, Froz. exc Salmon | 37 | 40 | 41 | 40 | 43 | 52 | 36 | 35 | 40 | 46 |
| Whole Salmon; Fresh, Chilled, Frozen | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Salmon; Fillets, Canned, Smoked, etc. | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| Other | 409 | 409 | 450 | 441 | 459 | 487 | 458 | 346 | 367 | 400 |
| **METALLIC MINERAL PRODUCTS** | **639** | **446** | **505** | **658** | **386** | **386** | **478** | **291** | **276** | **381** |
| Copper Ores and Concentrates | 15 | 4 | 2 | 9 | 1 | 0 | 3 | 0 | 8 | 24 |
| Molybdenum Ores and Concentrates | 47 | 31 | 40 | 37 | 25 | 26 | 22 | 16 | 24 | 7 |
| Unwrought Aluminum | 8 | 4 | 5 | 3 | 9 | 8 | 7 | 9 | 7 | |
| Unwrought Zinc | 104 | 97 | 114 | 84 | 101 | 105 | 132 | 115 | 136 | 163 |
| Other | 466 | 310 | 345 | 527 | 250 | 247 | 315 | 150 | 101 | 121 |
| **ENERGY PRODUCTS** | **5,837** | **6,798** | **8,420** | **5,309** | **7,237** | **12,779** | **10,213** | **12,213** | **15,501** | **19,714** |
| Natural Gas | 1 | 4 | 3 | 1 | 9 | 10 | 0 | 11 | 1 | 1 |
| Coal | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 1 | 0 | 0 |
| Electricity | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other | 5,835 | 6,794 | 8,417 | 5,308 | 7,226 | 12,770 | 10,213 | 12,201 | 15,499 | 19,713 |
| **MACHINERY AND EQUIPMENT** | **37,747** | **46,012** | **53,511** | **61,905** | **72,184** | **89,251** | **88,590** | **89,343** | **88,605** | **96,869** |
| Motor Vehicles and Parts | 12,124 | 15,950 | 17,372 | 18,930 | 22,328 | 28,503 | 28,425 | 28,614 | 27,849 | 29,450 |
| Electrical/Electronic/Communications | 16,478 | 18,702 | 21,883 | 25,783 | 28,906 | 35,778 | 33,409 | 32,707 | 32,888 | 37,408 |
| Other | 9,145 | 11,361 | 14,256 | 17,192 | 20,950 | 24,971 | 26,757 | 28,022 | 27,868 | 30,010 |
| **PLASTICS AND ARTICLES OF PLASTIC** | **660** | **716** | **820** | **940** | **1,014** | **1,185** | **1,240** | **1,332** | **1,465** | **1,978** |
| **APPAREL AND ACCESSORIES** | **2,779** | **3,743** | **5,245** | **6,702** | **7,737** | **8,618** | **8,028** | **7,639** | **7,098** | **6,845** |
| **ALL OTHER COMMODITIES** | **8,753** | **9,891** | **11,389** | **12,586** | **14,178** | **16,253** | **15,431** | **16,179** | **16,502** | **20,205** |
| **GRAND TOTAL** | **61,705** | **72,963** | **85,830** | **94,709** | **109,706** | **135,911** | **131,433** | **134,732** | **138,073** | **155,843** |

**Produced by: BC STATS**

(table USMKT)

Source: U.S. Dept. of Commerce

## Mexican Penetration of U.S. Import Market
## Selected Export Commodities

share of total (%)

| | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 |
|---|---|---|---|---|---|---|---|---|---|---|
| **SOLID WOOD PRODUCTS** | 3.9 | 4.5 | 4.7 | 4.5 | 4.0 | 3.9 | 3.5 | 3.3 | 2.9 | 2.6 |
| Lumber (softwood) | 0.9 | 1.2 | 1.4 | 1.0 | 0.7 | 0.5 | 0.4 | 0.3 | 0.2 | 0.2 |
| Cedar Shakes and Shingles | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.4 | 0.0 | 0.0 | 0.0 | 0.0 |
| Plywood and Veneer (softwood) | 8.4 | 14.1 | 10.5 | 5.9 | 3.3 | 2.1 | 0.8 | 0.5 | 0.3 | 0.2 |
| Other Panel Products | 1.6 | 1.7 | 1.6 | 1.3 | 1.1 | 1.1 | 0.8 | 0.7 | 0.5 | 0.4 |
| Selected Value Added Wood Products | 7.8 | 9.0 | 8.9 | 8.2 | 7.4 | 6.8 | 6.1 | 5.4 | 4.7 | 4.7 |
| Other | 2.7 | 3.2 | 2.5 | 1.3 | 0.8 | 0.7 | 0.7 | 0.8 | 0.9 | 0.7 |
| **PULP AND PAPER PRODUCTS** | 2.2 | 2.2 | 2.6 | 2.9 | 2.9 | 2.7 | 3.0 | 3.4 | 3.6 | 3.8 |
| Pulp | 0.0 | 0.3 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Newsprint | 0.1 | 0.2 | 0.3 | 0.6 | 0.3 | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 |
| Paper, Paperboard - exc. Newsprint | 3.8 | 2.0 | 1.6 | 1.5 | 1.7 | 1.4 | 1.6 | 1.7 | 1.3 | 1.5 |
| Other | 5.2 | 6.5 | 8.1 | 8.7 | 8.4 | 8.3 | 8.3 | 9.2 | 10.2 | 10.4 |
| **AGRICULTURE AND FOOD OTHER THAN FISH** | 13.6 | 12.1 | 12.1 | 13.2 | 13.3 | 13.7 | 13.9 | 13.8 | 14.2 | 14.4 |
| Fruit and Nuts | 19.7 | 17.9 | 18.1 | 22.0 | 22.3 | 18.6 | 18.9 | 18.2 | 19.8 | 21.3 |
| Vegetables | 67.2 | 67.2 | 64.3 | 63.2 | 59.4 | 59.8 | 60.5 | 57.3 | 58.7 | 59.4 |
| Other | 9.0 | 7.3 | 7.8 | 8.0 | 8.5 | 9.4 | 9.2 | 9.4 | 9.5 | 9.5 |
| **FISH PRODUCTS** | 6.6 | 6.7 | 6.4 | 5.9 | 5.7 | 5.4 | 5.1 | 3.8 | 3.7 | 4.0 |
| Whole Fish;Fresh, Ch'd, Froz. exc Salmon | 5.0 | 5.3 | 5.0 | 4.7 | 4.8 | 5.7 | 4.2 | 4.2 | 4.4 | 5.1 |
| Whole Salmon; Fresh, Chilled, Frozen | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Salmon; Fillets, Canned, Smoked, etc. | 0.0 | 0.0 | 0.0 | 0.1 | 2.5 | 1.8 | 0.7 | 0.0 | 0.0 | 0.2 |
| Other | 7.2 | 7.3 | 6.9 | 6.4 | 6.0 | 5.6 | 5.4 | 3.9 | 3.8 | 4.0 |
| **METALLIC MINERAL PRODUCTS** | 5.8 | 4.2 | 4.3 | 5.7 | 3.4 | 3.1 | 4.1 | 2.7 | 2.5 | 2.4 |
| Copper Ores and Concentrates | 10.8 | 4.8 | 2.3 | 3.8 | 1.2 | 0.0 | 4.6 | 0.0 | 42.4 | 96.4 |
| Molybdenum Ores and Concentrates | 57.4 | 74.9 | 70.6 | 77.5 | 71.4 | 73.6 | 67.6 | 44.4 | 46.2 | 26.2 |
| Unwrought Aluminum | 0.2 | 0.1 | 0.1 | 0.1 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.0 |
| Unwrought Zinc | 11.6 | 11.1 | 9.6 | 8.8 | 9.5 | 9.5 | 14.9 | 13.3 | 18.2 | 18.2 |
| Other | 7.5 | 4.7 | 5.1 | 8.0 | 4.0 | 3.4 | 4.7 | 2.6 | 1.8 | 1.4 |
| **ENERGY PRODUCTS** | 9.8 | 9.3 | 10.8 | 9.2 | 9.6 | 9.6 | 8.3 | 10.4 | 10.0 | 9.6 |
| Natural Gas | 0.0 | 0.1 | 0.0 | 0.0 | 0.1 | 0.1 | 0.0 | 0.1 | 0.0 | 0.0 |
| Coal | 0.0 | 0.1 | 0.0 | 0.0 | 0.6 | 0.0 | 0.0 | 0.2 | 0.0 | 0.0 |
| Electricity | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 10.6 | 10.0 | 11.8 | 10.4 | 10.7 | 10.7 | 9.9 | 11.8 | 11.7 | 10.9 |
| **MACHINERY AND EQUIPMENT** | 9.4 | 11.0 | 11.7 | 12.5 | 13.0 | 13.9 | 15.1 | 15.0 | 14.3 | 13.7 |
| Motor Vehicles and Parts | 10.8 | 13.8 | 13.9 | 14.1 | 13.9 | 16.1 | 16.6 | 15.7 | 14.8 | 14.3 |
| Electrical/Electronic/Communications | 14.4 | 16.3 | 17.9 | 20.3 | 19.8 | 19.2 | 21.6 | 21.5 | 20.9 | 20.2 |
| Other | 5.2 | 6.0 | 6.7 | 7.4 | 8.4 | 9.0 | 10.3 | 10.7 | 10.1 | 9.5 |
| **PLASTICS AND ARTICLES OF PLASTIC** | 5.3 | 5.5 | 5.8 | 6.2 | 6.1 | 6.2 | 6.5 | 6.5 | 6.4 | 7.4 |
| **APPAREL AND ACCESSORIES** | 7.7 | 9.9 | 11.7 | 13.5 | 14.8 | 14.6 | 13.7 | 13.0 | 11.3 | 10.2 |
| **ALL OTHER COMMODITIES** | 5.6 | 5.8 | 6.1 | 6.1 | 6.3 | 6.3 | 6.1 | 6.1 | 5.9 | 6.2 |
| **GRAND TOTAL** | 8.3 | 9.2 | 9.9 | 10.4 | 10.7 | 11.2 | 11.5 | 11.6 | 11.0 | 10.6 |

## U.S.A. Imports From Chile
## Selected Export Commodities

value ($US millions)

| | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 |
|---|---|---|---|---|---|---|---|---|---|---|
| **SOLID WOOD PRODUCTS** | 182 | 191 | 275 | 303 | 445 | 420 | 479 | 582 | 623 | 951 |
| Lumber (softwood) | 86 | 63 | 88 | 92 | 143 | 136 | 127 | 164 | 174 | 279 |
| Cedar Shakes and Shingles | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Plywood and Veneer (softwood) | 0 | 0 | 0 | 3 | 14 | 12 | 23 | 34 | 49 | 68 |
| Other Panel Products | 8 | 10 | 19 | 24 | 49 | 52 | 57 | 65 | 94 | 137 |
| Selected Value Added Wood Products | 68 | 103 | 159 | 179 | 231 | 212 | 265 | 310 | 301 | 461 |
| Other | 20 | 16 | 9 | 6 | 8 | 9 | 7 | 8 | 6 | 6 |
| **PULP AND PAPER PRODUCTS** | 25 | 28 | 25 | 30 | 15 | 22 | 13 | 11 | 17 | 26 |
| Pulp | 24 | 27 | 25 | 30 | 15 | 21 | 10 | 5 | 6 | 13 |
| Newsprint | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 5 | 9 | 10 |
| Paper, Paperboard - exc. Newsprint | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 1 | 1 | 1 |
| Other | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 3 |
| **AGRICULTURE AND FOOD OTHER THAN FISH** | 547 | 752 | 746 | 787 | 917 | 1,030 | 1,031 | 1,157 | 1,217 | 1,352 |
| Fruit and Nuts | 326 | 439 | 413 | 439 | 525 | 622 | 628 | 772 | 795 | 928 |
| Vegetables | 18 | 14 | 14 | 24 | 20 | 20 | 16 | 20 | 20 | 22 |
| Other | 202 | 298 | 319 | 325 | 372 | 388 | 386 | 365 | 402 | 402 |
| **FISH PRODUCTS** | 237 | 283 | 317 | 369 | 371 | 499 | 483 | 508 | 665 | 668 |
| Whole Fish;Fresh, Ch'd, Froz. exc Salmon | 50 | 37 | 39 | 44 | 50 | 47 | 38 | 30 | 38 | 34 |
| Whole Salmon; Fresh, Chilled, Frozen | 64 | 87 | 69 | 38 | 17 | 25 | 16 | 14 | 19 | 15 |
| Salmon; Fillets, Canned, Smoked, etc. | 1 | 0 | 1 | 2 | 2 | 3 | 3 | 8 | 24 | 29 |
| Other | 121 | 159 | 207 | 286 | 301 | 425 | 426 | 456 | 584 | 590 |
| **METALLIC MINERAL PRODUCTS** | 338 | 438 | 446 | 439 | 567 | 585 | 786 | 751 | 424 | 842 |
| Copper Ores and Concentrates | 87 | 50 | 54 | 124 | 36 | 0 | 21 | 82 | 10 | 0 |
| Molybdenum Ores and Concentrates | 5 | 0 | 7 | 6 | 2 | 1 | 0 | 1 | 3 | 110 |
| Unwrought Aluminum | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Unwrought Zinc | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 0 |
| Other | 245 | 388 | 385 | 309 | 529 | 585 | 765 | 662 | 411 | 731 |
| **ENERGY PRODUCTS** | 24 | 16 | 9 | 22 | 25 | 75 | 109 | 73 | 122 | 137 |
| Natural Gas | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Coal | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Electricity | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other | 24 | 16 | 9 | 22 | 25 | 75 | 109 | 73 | 122 | 137 |
| **MACHINERY AND EQUIPMENT** | 24 | 27 | 33 | 43 | 50 | 55 | 48 | 58 | 66 | 80 |
| Motor Vehicles and Parts | 1 | 1 | 2 | 7 | 9 | 6 | 6 | 6 | 14 | 16 |
| Electrical/Electronic/Communications | 3 | 6 | 6 | 4 | 4 | 3 | 3 | 4 | 5 | 7 |
| Other | 20 | 20 | 25 | 32 | 37 | 45 | 38 | 48 | 48 | 58 |
| **PLASTICS AND ARTICLES OF PLASTIC** | 3 | 3 | 3 | 5 | 5 | 7 | 8 | 9 | 14 | 21 |
| **APPAREL AND ACCESSORIES** | 32 | 29 | 13 | 8 | 6 | 7 | 13 | 10 | 11 | 24 |
| **ALL OTHER COMMODITIES** | 520 | 488 | 431 | 446 | 535 | 528 | 586 | 622 | 543 | 632 |
| **GRAND TOTAL** | 1,931 | 2,256 | 2,299 | 2,453 | 2,936 | 3,228 | 3,555 | 3,781 | 3,703 | 4,734 |

## Chilean Penetration of U.S. Import Market
## Selected Export Commodities

share of total (%)

| | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 |
|---|---|---|---|---|---|---|---|---|---|---|
| SOLID WOOD PRODUCTS | 1.4 | 1.2 | 1.6 | 1.6 | 1.9 | 1.8 | 2.0 | 2.3 | 2.2 | 2.7 |
| Lumber (softwood) | 1.6 | 1.0 | 1.3 | 1.5 | 1.9 | 2.1 | 2.0 | 2.7 | 3.2 | 3.4 |
| Cedar Shakes and Shingles | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Plywood and Veneer (softwood) | 0.1 | 0.3 | 0.2 | 2.2 | 6.0 | 5.4 | 8.5 | 10.5 | 10.6 | 9.1 |
| Other Panel Products | 0.4 | 0.5 | 0.9 | 0.9 | 1.5 | 1.6 | 1.9 | 1.9 | 2.1 | 2.2 |
| Selected Value Added Wood Products | 1.2 | 1.7 | 2.1 | 2.0 | 2.1 | 1.7 | 2.1 | 2.1 | 1.8 | 2.4 |
| Other | 3.8 | 3.0 | 1.6 | 0.9 | 1.2 | 1.0 | 0.9 | 0.9 | 0.6 | 0.6 |
| PULP AND PAPER PRODUCTS | 0.2 | 0.2 | 0.2 | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Pulp | 0.6 | 1.1 | 1.0 | 1.2 | 0.6 | 0.6 | 0.4 | 0.2 | 0.2 | 0.4 |
| Newsprint | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.3 | 0.3 |
| Paper, Paperboard - exc. Newsprint | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 0.0 | 0.0 | 0.0 | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| AGRICULTURE AND FOOD OTHER THAN FISH | 1.9 | 2.3 | 2.1 | 2.1 | 2.4 | 2.6 | 2.6 | 2.7 | 2.6 | 2.5 |
| Fruit and Nuts | 11.8 | 14.4 | 12.9 | 12.9 | 13.1 | 15.9 | 16.1 | 18.2 | 17.4 | 17.9 |
| Vegetables | 1.0 | 0.7 | 0.7 | 0.9 | 0.8 | 0.7 | 0.6 | 0.6 | 0.6 | 0.5 |
| Other | 0.8 | 1.1 | 1.1 | 1.1 | 1.2 | 1.2 | 1.2 | 1.0 | 1.0 | 0.9 |
| FISH PRODUCTS | 3.5 | 4.3 | 4.1 | 4.6 | 4.2 | 5.0 | 5.0 | 5.1 | 6.1 | 6.0 |
| Whole Fish;Fresh, Ch'd, Froz. exc Salmon | 6.8 | 4.9 | 4.7 | 5.1 | 5.6 | 5.2 | 4.5 | 3.5 | 4.2 | 3.8 |
| Whole Salmon; Fresh, Chilled, Frozen | 23.0 | 28.8 | 20.1 | 12.0 | 5.1 | 7.4 | 5.0 | 4.3 | 6.0 | 4.9 |
| Salmon; Fillets, Canned, Smoked, etc. | 4.6 | 2.0 | 7.6 | 10.7 | 9.8 | 8.2 | 7.7 | 16.7 | 34.8 | 41.1 |
| Other | 2.1 | 2.8 | 3.2 | 4.1 | 3.9 | 4.9 | 5.0 | 5.2 | 6.1 | 6.0 |
| METALLIC MINERAL PRODUCTS | 3.0 | 4.1 | 3.8 | 3.8 | 5.0 | 4.6 | 6.7 | 6.9 | 3.9 | 5.3 |
| Copper Ores and Concentrates | 63.8 | 65.4 | 80.6 | 54.6 | 43.3 | 0.0 | 36.1 | 77.8 | 56.8 | 0.0 |
| Molybdenum Ores and Concentrates | 6.5 | 0.6 | 11.9 | 13.1 | 6.4 | 1.7 | 1.2 | 2.4 | 6.4 | 41.2 |
| Unwrought Aluminum | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Unwrought Zinc | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.7 | 0.0 | 0.0 |
| Other | 4.0 | 5.9 | 5.7 | 4.7 | 8.6 | 8.1 | 11.5 | 11.6 | 7.3 | 8.4 |
| ENERGY PRODUCTS | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Natural Gas | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Coal | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Electricity | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| MACHINERY AND EQUIPMENT | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Motor Vehicles and Parts | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Electrical/Electronic/Communications | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| PLASTICS AND ARTICLES OF PLASTIC | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 |
| APPAREL AND ACCESSORIES | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ALL OTHER COMMODITIES | 0.3 | 0.3 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| GRAND TOTAL | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 |